

Ms. Meena Krishnan

Teams: Healthcare & Bio-Science, International, M&A & Due Diligence, Security

Expertise Areas

- Strategic Market Positioning & Advising
- Emergency Preparedness in Public Health
- Geo-Spatial Technologies, Cyber Security, and Data
- Market and Pipeline M&A Support and Due Diligence
- Bid, Market, Capture, and Win Strategy & Color Teams
- Business Development Process Transformation

Professional Experience

Ms. Krishnan supports clients in public health, emergency preparedness, geo-spatial technology, and government contracting domains, leveraging her expertise in healthcare, cyber security, mergers and acquisitions, and government relations to help clients navigate federal and commercial markets. With deep experience including leading a public health technology company and serving on the board of directors of a publicly traded bank, she delivers significant expertise in helping companies establish strong positions in competitive markets and achieve long-term value and success.

Prior to joining The SPECTRUM Group (TSG), Ms. Krishnan led, grew, and supported the success of health sciences and technology firms serving U.S. government (USG) clients including the Department of Health and Human Services (HHS), the Department of Energy, the Securities and Exchange Commission (SEC), the CDC, FEMA, the FDA, and the EPA. Previously, she served as a Senior Director at Verizon Business Research, where she led market and market segment strategies that achieved millions of dollars of customer portfolio growth and market expansion.

At TSG, Ms. Krishnan leverages her expertise in public health preparedness, health technology, and regulatory compliance to provide strategic insights to firms looking to expand and innovate while meeting USG requirements. In addition to her work at TSG, she serves on the Board of Directors of FVC Bank, a publicly-traded financial institution.

Key Positions

- Chairman and CEO, SciMetrika, LLC
- Chairman and CEO, Inoventures, LLC
- Member, Board of Directors, FVC Bank
- Senior Director, FVC Bank
- Member, Board of Advisors, Women Impacting Public Policy (WIPP)
- Chairman, Save a Child Now Foundation

Education

- M.S., Systems Engineering, George Mason University
- M.S., Econometrics, University of Madurai
- B.S., Mathematics, University of Madurai
- Graduate, Advanced Management Program, Wharton School of Business, University of Pennsylvania

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