

BG Tom Konitzer, USA, Ret.

Teams: Army, Defense & Aerospace, M&A Support and Due Diligence

Expertise Areas

- Aviation Operations, Logistics & Maintenance
- Anti-Terrorism, Force Protection, Non-Proliferation and Threat Reduction Programs
- Strategic Marketing and Sales

- Market, Capture and Win Strategies
- M&A Market and Pipeline Due Diligence
- Business Development Process Engineering, Transformation and Team Training

Professional Experience

General Konitzer supports clients working in armor, aviation, anti-terrorism and non-proliferation arenas with his significant background in the military and private sectors and full lifecycle expertise in developing, winning and executing programs for the DoD, Department of State, and DHS.

Before joining The SPECTRUM Group, General Konitzer served as a Principal Executive with Westinghouse (now AECOM), where he helped form a commercial company providing nuclear, safety, and chemical engineering services to diverse markets. He also led and established the marketing, sales, business development, proposal, and execution capabilities for Westinghouse's Integrated Threat Management Services to DoD, Department of State, and DHS clients, including for anti-terrorism, force protection, nuclear nonproliferation and threat reduction programs.

In his 32-year U.S. Army career, General Konitzer held a variety of armor and aviation command and staff positions. These included serving as Deputy Commanding General of the Army Aviation Center and School, Assistant Division Commander, 101st Airborne Division (Air Assault), and as Commanding General of the U.S. Army Safety Center. General Konitzer, an AH-64-qualified pilot, also commanded the 6th Air Cavalry Combat Brigade (six AH-64 Squadrons, two CH-47 Battalions, and Lift, FW, ATC, and Maintenance Battalions). He previously served as President of both the Army Aviation Association of America (AAAA) and the AAAA Scholarship Foundation, Inc.

Key Positions

- Principal Executive, Integrated Threat Management Services, Westinghouse (now AECOM)
- Deputy Commanding General, Army Aviation Center & School
- Assistant Division Commander, 101st Airborne Division (Air Assault)
- Commanding General of the U.S. Army Safety Center
- Member, Congressionally-Mandated Accountability Review Board, U.S. Army
- President, Army Aviation Association of America (AAAA)

Education

- Master of Science in Strategic Studies (MSSS), U.S. Army War College
- M.S., Public Administration, Shippensburg University
- B.A., Business
 Administration, University
 of St. Thomas

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